



**Industrial electrical equipment's leader**

is looking for a m/f

**Key Account Sales Engineer**

Reference EC745

#### **THE COMPANY**

Based in Walloon Brabant, but operating in the Benelux market, our client is specialized in the development, production and sales of electrical equipment's for industrial processes.  
The company is part of a well-known international brand with world-wide production and facilities.

Due to its actual growth, the company is actively searching for a Key Account Sales Engineer.

#### **THE POSITION**

You are the first point of contact for our major customers (technical, commercial, ..). You drive those Key Accounts to the most optimal solutions based on the different products.

You closely follow market-evolutions and you remain in close contact with factory for all products. Your input makes the difference in order to develop dedicated products.

You attend the internal sales meetings. You work in very close relationship with internal sales team.

You are the local expert for products towards the market.

*More details on demand.*

## PROFILE

- You have a degree in mechanics, electricity, electro-mechanics,...
- A good knowledge in electrical motors and / or frequency drives is an advantage.
- You have a relevant experience in a commercial position in a technical environment.
- You can build a network with people in different activities in different functions (engineering, purchase, maintenance,...).
- You are independent and enthusiastic, but also a team player who can communicate easily with your colleagues.
- You are not afraid to do some pioneering on the market and to search actively for new opportunities on the market.
- You are good Dutch speaking with a good knowledge of French and English.

## OFFER

A stable and rewarding job in a pleasant work environment, within a dynamic company that attaches great importance to relationships and respect.

The hired person can count on an indefinite contract with real career possibilities as well as an attractive salary associated with various extra-legal benefits.

You will also benefit from a training period to familiarize yourself with the specificities of the company and to have the means necessary for the function.

## APPLY

If you match the profile and if you are motivated to successfully meet this challenge, please send your resume and cover letter to: [eric.croisy@adva-consult.com](mailto:eric.croisy@adva-consult.com)

For a quick treatment, do not forget to mention the reference EC745.

Your application will be treated with full confidentiality. We can only ensure that your application is considered correctly if your profile matches the prerequisites.

More information about adva consult? Visit [www.adva-consult.com](http://www.adva-consult.com).

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