

Leader in electric motors & drives
is looking for a m/f
Experienced Inside Sales Engineer
Reference EC803

THE COMPANY

Present in Wallonia as well in Flanders, and operating in the Benelux market, our client is specialized in the development, production and sales of electrical equipment's for industrial processes (electric motors, drives, gearboxes, frequency converters, control systems,...).

Due to its actual growth, the company is actively searching for an Experienced Inside Sales Engineer.

THE POSITION

- You give advice and answers to technical and commercial questions of customers.
- You write and document technical and commercial offers together with colleagues and factories
- You deeply analyze the specifications of customer's projects and you summarize them in order to write the definitive offer
- You are in charge of the follow-up on running offers and projects
- You participate actively in maintaining and improving the products and quality controls
- You may visit customers upon request
- You have daily contacts with the manufactures of the company throughout the world
- You have daily contacts with outside sales, logistics and financial department
- You check on a technical and administrative basis the order confirmations
- You participate actively in sales meetings

PROFILE

- You have a Master degree (mechanics, electricity, electro-mechanics,...) or equivalent by experience.
- A good knowledge in electrical motors and / or frequency drives is an advantage.
- You have a relevant experience (> 5 years) in a commercial position in a technical environment.
- You have relevant experience in offering on technical matters.
- You are independent and enthusiastic, but also a team player who can communicate easily with your colleagues.
- You are not afraid to do some pioneering on the market and to search actively for new opportunities on the market.
- You are fluent in French and Dutch with a deep knowledge of English.
- MS Office knowledge is requested.
- SAP knowledge is an advantage.

OFFER

- You will be part of an ambitious multi-national company with a high local added value
- Intensive and individual technical training is foreseen.
- A full-time permanent contract
- Your salary will be in line with your skills and experience. It includes additional extra-legal benefits

APPLY

If you match the profile and if you are motivated to successfully meet this challenge, please send your resume and cover letter to : eric.croisy@adva-consult.com

For a quick treatment, do not forget to mention the reference EC803.

Your application will be treated with full confidentiality. We can only ensure that your application is considered correctly if your profile matches the prerequisites.

More information about adva consult? Visit www.adva-consult.com.

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