



Heavy industry
is looking for a
« Technical Sales Engineer »
Reference EC830

Do you want to be part of shaping the future of green, carbon-free steel?

COMPANY

The company is a leader in the field of steel. Currently, it is looking for a Customer Technical Sales Engineer.

POSITION

In close collaboration with the Key Account Managers, the CTS engineer will ...

- Support technically the customers in the definition of specifications and the implementation of products in order to optimize their needs and processing according to the final usage.
- Collect the needed customer data and coordinate with the Quality and Process Department to answer to the customer technical inquiries.
- Propose optimal technical solutions to meet customer requirements
- Ensure the follow up of deliveries to secure an optimal use and the adjustment of product specifications when needed
- Contribute to the definition, the follow-up and the implementation in service of trial orders in the frame of homologation process and product developments.
- From the analysis of performances and in agreement with the customers and the Key Account Managers, contribute to the adjustment of the product specifications when needed and ensure their communication to the Quality & Metallurgy Department.
- Ensure the handling of any technical question or issue, and follow any modification in specifications.
- Contribute to the customer satisfaction through regular visits, the follow-up of orders and the quality of technical exchanges
- Develop generic technical presentations to address specific technical matter

PROFILE

- Engineer in Mechanics or Material Sciences, preferentially in Metallurgy
- Proven experience with at least 3 years as Customer Technical Support Engineer
- Strong experience in steel or mechanical industry, in Quality or Process engineering
- Fluent in English and French, wished also in German
- Positive mindset and solution oriented
- Strong organizational, time management, and communication skills
- At ease with financial aspects
- Long term and trusted customer relation oriented
- Ability to travel about 20%

OFFER

The company offers a permanent contract and a stable and rewarding job.

APPLY

If you match the profile and are motivated to meet this challenge, send your resume and cover letter to: eric.croisy@adva-consult.com. For a quick treatment, do not forget to mention the reference EC830.

Your application will be treated with full confidentiality. We can only ensure that your application is considered correctly if your profile matches the prerequisites.

More information about adva consult? Visit www.adva-consult.com.

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